

# WHY BECOME AN **ACPA** MEMBER?



American Concrete Pumping Association  
[www.concretepumpers.com](http://www.concretepumpers.com)

**education**

**certification**

**safety**

**advocacy**





## ***About ACPA ...***

- Founded in 1974
- National Headquarters located in Columbus, Ohio - USA
- Worldwide Membership including United States, Canada, Mexico, Chili, Australia, Sweden, China, Guam, Norway and New Zealand
- Membership includes Owners, Manufacturers, Distributors, Industry Affiliates and Individuals
- The Board of Directors is the governing body of the Association and establishes policy. There are 13 committees that report to the Board. They track industry trends, recommend policies and provide direction on Association programs and services.

## ***Our Mission ...***

To promote, expand and improve the concrete pumping industry through progressive leadership, education, communication and advocacy establishing concrete pumping as the preferred method of placing concrete.





## **Member Benefits . . .**

### **Some of the benefits of membership in the ACPA include:**

- Safety Materials at Discounted Rates
  - **DVDs and CDs**
  - **Manuals**
  - **Training Programs**
  - **Posters**
  - **Safety Bulletins**
- Operator Certification at Discounted Rates
- Company listing on the ACPA website's "MEMBER MAP"
- Company listing in the ACPA Membership Directory
- FREE subscription to *Concrete Pumping Magazine*
- Newsletter, emails and special mailings of safety material
- Event discounts
- Professional credibility

### **The ACPA represents you and your interests by:**

- Co-Sponsorship of industry events such as World of Concrete, ConExpo and Pool | Spa | Patio Expo, which promote concrete pumping
- Partnering with other concrete-related associations on promotion, legislative and safety issues affecting the concrete pumping industry
- With the continued influence of government on our industry, the ACPA maintains an active interest in government and environmental affairs
- Participation in a business insurance plan tailored specifically to meet the needs of a concrete pumping business

*Your annual dues are an investment that is returned to you many times over, not only in reduced membership rates for ACPA projects, but in business contacts generated from ACPA affiliation. Membership in the ACPA is an opportunity to have a voice in shaping the future of the concrete pumping industry and for the benefits of ACPA to work most effectively, its members need to be active participants in association activities.*

***Contractors Request ACPA Members!***



## **Safety ...**

Nothing protects your company better than a good safety program and nothing can destroy it more quickly than neglect of this issue. The ACPA has developed the most comprehensive industry safety information and provides these materials to members at a fraction of the non-member cost.

### **DVDs**

Professionally produced safety DVDs examine every aspect of a concrete pump operator's job from preparing for the job to completion and cleaning out after the job

### **Seminars**

Instructed by top industry experts, the concrete pump operator safety seminars are an intense half-day safety instruction on topics such as driving, pump setup, maintenance, clean-out procedures and job hazards as well as extensive coverage of co-worker safety to keep your operators and all those working with a concrete pump on the job – safe.

### **Training Materials**

A comprehensive 23-day training program including hands-on pump operation can be used for training your inexperienced pump operators and the 12-month Safety Training Series is a continuing education program designed to keep all your operators safety trained

### **Manuals**

Instructional materials for concrete pump operators and co-workers working with a concrete pump on the job site, including laborers, finishers, ready mix concrete drivers and ICF installers

### **Posters**

A series of 12 posters dramatize the most critical safety lessons an operator must know and the 52-weekly safety tips are quick reminders of important safety rules when working around a concrete pump

### **Bulletins / Emails**

Safety bulletins and mass emails inform you of recent accidents within the industry – what causes these accidents to happen and how to prevent them from happening to you

***Participation in the ACPA Demonstrates Your Company's  
Commitment to SAFETY!***



## Certification ...

Accidents on the concrete construction site cost us all dearly – in serious injury, loss time, increase in insurance rates and litigation. Safety is one of the most important issues we face and the proficiency of our concrete pump operators is key.

First instituted in 1986, the ACPA offers the only industry-recognized certification program which provides for an independent written assessment of an operator's knowledge regarding concrete pump safety and the growing importance of having all your operators safety-tested and ACPA certified is increasing every day.

### Why Certification?

Increased knowledge required for safe concrete pump operation will improve your ability to enhance safety. But most importantly, it will help to save the lives of your employees and their co-workers.

Certification is valid for two years and available in Pea Gravel/ Grout Pump, Trailer Pump – general and high pressure, Boom Pump and Separate Placing Boom categories. Re-Certification keeps operators focused on correct practices and complete safety procedures. The ACPA National Office will notify your company when an operator's certification is due to expire.

### Operator Benefits:

- *Increases an operator's level of safety awareness*
- *Assists in an operator's development and self-improvement*
- *Identifies an operator as a top-level professional in his/her field*

### Company Benefits:

- *Reduces workplace risks*
- *Improves performance records*
- *Stimulates training*
- *Demonstrates a company's commitment to safety*
- *Identifies a company as a top-level professional within the industry*

**CERTIFICATION:  
INSIST ON IT!**





## Promotion ...

The ACPA continues to promote concrete pumping as the most economical and effective method of placing concrete. We give our members the media support and marketing tools they need to take on competitive battles and win.

### Concrete Pumping Magazine:

- The only industry-dedicated publication for the concrete pumping industry
- Publicizes the latest achievements in the industry and features new and innovative techniques of concrete pumping job applications
- Reaches over 12,000 concrete pumping companies, contractors, architects and engineers associated with the concrete construction industry

### Advertising:

- Targeted advertisements promoting the use of concrete pumping are marketed to contractors through various industry publications such as *Concrete Construction* which showcase the various benefits of using a concrete pump on the concrete construction job site

### Brochures:

- Customized brochures featuring various types of concrete pumping equipment and placing options are available to members as effective marketing tools for their business

### Exposure:

- Interaction and cooperation with other concrete-related industries and associations
- Exhibiting and attending numerous trade shows and concrete-related events throughout the United States & Mexico





## **Education ...**

The ACPA strives to keep its members aware of industry issues and problems, and works towards providing them with successful solutions.

### **Safety:**

The ACPA is dedicated to the promotion of all aspects of safety on the concrete construction job with a concrete pump. We focus on keeping not just the operator, but all persons coming in contact with a concrete pump – safe.

### **Business Management:**

The ACPA Education Conference “Pumping Knowledge Into Your Business” is a bi-annual event which focuses on business decisions and solutions to many of the issues an owner or manager of a concrete pumping company must face every day. Seminars include topics such as financial reporting, maintenance of equipment, regulatory and environmental compliance, safety and marketing.

New seminars are continually being developed to address current industry trends and needs and are presented at venues such as World of Concrete and ConExpo.

***Membership in the ACPA is a  
Personal Commitment  
to Excellence!***







## ***Membership Is Much More Than Just Paying Dues...***

### **Easy Ways to Get Involved**

Your membership in the ACPA is an opportunity to shape the future of the industry and your active participation in association activities will allow you to reap the greatest benefits.

#### ***Attend an ACPA Board Meeting or Function***

Committee meetings and the general board meeting are open to all members and are a great way to experience both the people and direction of the ACPA. The Annual Membership and Awards Meeting recognizes those individuals who have contributed to the betterment of the industry and provides you with an informative insight to the current projects and programs provided by the ACPA. Interaction with peers at ACPA functions provides members with unique networking opportunities and the chance to share experiences with hundreds of others who face similar situations in the workplace.

#### ***Vote in the General and Regional Elections***

Your vote is your voice to elect those individuals who will best represent the interests of your business. Whether you own one pump or one hundred – every member has one vote.

#### ***Use Our Resources***

Many services are available from the ACPA National Office. Along with the ACPA staff, your fellow ACPA members are also an invaluable resource.

- Reduced cost training materials can provide your company with up-to-date safety information for your operators and co-workers on the job site
- Advocacy on issues affecting your business and the concrete pumping industry.
- ACPA Certification for your operators not only increases safety awareness but increases your credibility as well
- Exclusive use of the ACPA logo will set you apart from non-members in the industry – Display your logo proudly!

#### ***Keep Current with ACPA Publications and the Website***

The most up-to-date industry and Association information is available to you and your employees. Visit the “members only section” on the ACPA website to keep current on Association activities and industry news.



## Take Their Word For It ...

**“ACPA membership allowed our business to meet the higher safety standards that our customers demand.”**

**-Katrina Brown, R.L. McCoy Inc., Indianapolis, IN**

“ACPA provides us with the best Safety Training Program in the industry. Using the ACPA Safety Program provides us with a great foundation in which to train from. Our customers really appreciate the fact that our operators are ACPA safety trained and certified.”

**-Art Fink, Pro-Tech Concrete Pumping, Roseville, CA**

**“In these trying economic times the ACPA afforded us not only a strong voice in our industry, but in Washington D.C. as well. Whether it’s fighting an excise tax that threatened to cost us our business, or just helping our voice be heard, with ACPA membership we aren’t ‘just another’ concrete pumping company.”**

**-John and Dee Thompson, Dee’s Concrete Pumping, Kittery, ME**

“Safety managers for commercial projects are requiring pump operators to be fully knowledgeable about safety in all aspects. With ACPA Safety Seminars held throughout the U.S. each year, we are easily able to provide Certified Pump Operators. Thank you for this program!”

**-Karen O’Dell, O’Dell Concrete Pumping, Omaha, NE**

“When contractors order a line pump they expect an operator that knows the machine, knows safety and is a professional. Having ACPA certified operators lets them know that is what they are getting.”

**-Todd Morgan, Ramcrete, Hamilton, OH**

**“Becoming an ACPA member and participating in the ACPA certification program has placed Servicios Austral not only as the leading concrete pumping company in Chile, but the first to put safety first.”**

**-Andres Gonzalez, Servicios Austral, Chile**

**“Belonging to the ACPA gives our company validation to our customers, while the Co-Worker Safety info and the Membership Map has proven to be a great sales tool.”**

**-Mike Cusack, Conco Pumping and Belting, Concord, CA**





**American Concrete Pumping Association**

606 Enterprise Drive | Lewis Center, OH 43035

P: 614.431.5618 | F: 614.431.6944

[www.concretepumpers.com](http://www.concretepumpers.com)